

**General Services Administration  
Office of Small Business Utilization  
CONSOLIDATED NATIONAL CALENDAR of EVENTS**

Region	Point of Contact	Phone Number	Website
National Office	National Office Representative	(202) 501-1021	<a href="http://www.gsa.gov/sbu">www.gsa.gov/sbu</a>
New England Region	Deborah Tarleton	(617) 565-8100	<a href="http://www.gsa.gov/r1smallbusiness">www.gsa.gov/r1smallbusiness</a>
Northeast and Caribbean Region	Janice Bracey	(212) 264-1235	<a href="http://www.gsa.gov/r2smallbusiness">www.gsa.gov/r2smallbusiness</a>
Mid-Atlantic Region	Helena Koch	(215) 446-4618	<a href="http://www.gsa.gov/r3smallbusiness">www.gsa.gov/r3smallbusiness</a>
Southeast Sunbelt Region	Mildred Quinley	(404) 331-5103	<a href="http://www.gsa.gov/r4smallbusiness">www.gsa.gov/r4smallbusiness</a>
Great Lakes Region	Stephanie Wilson-Coleman	(312) 886-8194	<a href="http://www.gsa.gov/r5smallbusiness">www.gsa.gov/r5smallbusiness</a>
The Heartland Region	Pat Brown-Dixon	(816) 926-7203	<a href="http://www.gsa.gov/r6smallbusiness">www.gsa.gov/r6smallbusiness</a>
Greater Southwest Region	Albert Garza	(817) 978-0800	<a href="http://www.gsa.gov/r7smallbusiness">www.gsa.gov/r7smallbusiness</a>
Rocky Mountain Region	Pennie Estrada	(303) 236-7409	<a href="http://www.gsa.gov/r8smallbusiness">www.gsa.gov/r8smallbusiness</a>
Pacific Rim Region	Pamela Smith-Cressel	(213) 894-3210	<a href="http://www.gsa.gov/r9smallbusiness">www.gsa.gov/r9smallbusiness</a>
Northwest/Arctic Region	Kenyon L. Taylor	(253) 931-7956	<a href="http://www.gsa.gov/r10smallbusiness">www.gsa.gov/r10smallbusiness</a>
National Capital Region	Shaunta P. Johnson	(202) 708-5804	<a href="http://www.gsa.gov/ncrsmallbusiness">www.gsa.gov/ncrsmallbusiness</a>

FROM	TO	EVENT	LOCATION	POINT OF CONTACT	NATIONAL OFFICE
5/1/10	6/1/10	National Small Business Federal Contracting Summit South Central 2010 - <a href="http://www.uswcc.org/uswcc-meetings-events/">www.uswcc.org/uswcc-meetings-events/</a>	Texas (Greater Southwest)	Albert Garza	
5/4/10	5/4/10	GSA Schedules Workshop	Newark, DE (Mid-Atlantic)	Helena Koch	
5/4/10	5/6/10	GSA Expo	Orlando, FL (Southeast Sunbelt)	Lucy Jenkins <a href="http://www.expo.gsa.gov">www.expo.gsa.gov</a>	
5/5/10	5/6/10	24th Annual Government Small Business Matchmaking & Trade Conference	Tampa, FL	Laura Lambert (813) 905-5818 <a href="http://www.sbdctampabay.com/891/24th-annual-government-small-business-trade-conference/">http://www.sbdctampabay.com/891/24th-annual-government-small-business-trade-conference/</a>	
5/6/10	5/6/10	St. Louis Business Networking Breakfast	St Louis, MO (Heartland)	Karen Poole	
5/6/10	5/6/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
5/6/10	5/6/10	WBCNA Small Business Matchmaker	Decatur, AL (Southeast Sunbelt)	Rebecca Vanover	
5/6/10	5/6/10	Pacific Northwest Defense Coalition (PNDC) luncheon and learn	Green River Community College, Auburn, WA (Northwest/Arctic)	Kenyon Taylor	
5/7/10	5/7/10	GSA Schedules Workshop	Thorofare, NJ (Mid-Atlantic)	Helena Koch	
5/10/10	5/11/10	DOE SB Conf & Expo	Atlanta, GA (Southeast Sunbelt)	Mildred Quinley Dinora Gonzalez	
5/10/10	5/11/10	AL A&M Univ DBE Conference	Huntsville, AL (Southeast Sunbelt)	Rebecca Vanover	
5/10/10	5/12/10	11th Annual DOE Small Business Conference and Expo	Atlanta, GA	Anita Bedrosian 202-586-2907 <a href="http://smallbusinessconference.energy.gov/">http://smallbusinessconference.energy.gov/</a>	
5/11/10	5/11/10	Kansas City's Small Business Networking Breakfast	Kansas City, MO (Heartland)	Karen Poole	
5/11/10	5/12/10	Cleveland Matchmaker 2010 - Council of Smaller Enterprises (COSE) and SBA	Cleveland, OH (Great Lakes)	Anthony Outley, Maureen Cruz	
5/12/10	5/12/10	Small Business Exhibition Fair and Workshops	New York, NY (Northeast and Caribbean)	Janice Bracey	
5/12/10	5/12/10	UMKC SBTDC Training - The Basics of Writing a Business Plan	Kansas City, MO (Heartland)	Karen Poole	
5/12/10	5/12/10	UMKC SBTDC Training - Starting a Business in Missouri	Kansas City, MO (Heartland)	Karen Poole	
5/12/10	5/12/10	GSA How to pursue a GSA Schedules Workshop	San Jose, CA (Pacific Rim)	Lori Falkenstrom	
5/12/10	5/12/10	Regional Small Business Workshop	Boston, MA (New England)	Jerry Smith Deborah Tarleton	

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FROM	TO	EVENT	LOCATION	POINT OF CONTACT	NATIONAL OFFICE
5/14/10	5/14/10	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
5/14/10	5/14/10	GA Minority Supplier Dev. Council's 2010 Bus. Opps. Expo	Marietta, GA (Southeast Sunbelt)	Rebecca Vanover	
5/14/10	5/16/10	HISPANIC CHAMBER OF COMMERCE BUSINESS AFTER HOURS-Fiesta KC	Kansas City, MO (Heartland)	Karen Poole	
5/17/10	5/17/10	Steps to Obtaining a GSA Multiple Award Schedule Contract: The Process	Washington, DC (National Office)	Christy Jackiewicz	
5/17/10	5/17/10	Steps to Obtaining a GSA Multiple Award Schedule Contract: The Solicitation	Washington, DC (National Office)	Christy Jackiewicz	
5/18/10	5/18/10	New England Business XPO - Boston Convention Center	Boston, MA (New England)	Jerry Smith	
5/18/10	5/18/10	Society for American Military Engineers (SAME) Council Presentation on GSA	Seattle, WA (Northwest/Arctic)	Kenyon Taylor	
5/18/10	5/20/10	Deep East Texas Contracting Opportunities Conference	Nacogdoches, TX (Greater Southwest)	LaVida Barnes	
5/18/10	5/18/10	GSA Schedules Workshop	Bethlehem, PA (Mid-Atlantic)	Helena Koch	
5/19/10	5/19/10	New Vendor Orientation Webinar	Internet Access Throughout the Region (Southeast Sunbelt)	Dinora Gonzalez	<b>CANCELLED - Will be done again at a future date.</b>
5/19/10	5/19/10	Veteran's Entrepreneurial Boot Camp - Governors State University and PTAC	University Park, IL (Great Lakes)	Kimberly Hutchinson	
5/20/10	5/20/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
5/20/10	5/20/10	GSA How to pursue a GSA Schedules Workshop	Long Beach, CA (Pacific Rim)	Anthony Caruso	
5/20/10	5/20/10	Alliance Express Great Lakes Small Business Procurement Fair Express	Chicago, IL (Great Lakes)	Maureen Cruz, Kimberly Hutchinson, Beverly Coley	
5/24/10	5/24/10	8(a) Tabletop Exhibition	Forth Worth, TX (Greater Southwest)	Albert Garza	
5/24/10	5/25/10	Partners in Contracting Corporation 12 Biennial - Indiana Government Procurement Conference	Fort Wayne, IN (Great Lakes)	Anthony Outley	
5/25/10	5/25/10	Schedules Contract Training	Washington, DC (National Office)	Shaunta Johnson	
5/25/10	5/25/10	Univ of N. AL PTAC 2010 Proc. Opps Matchmaker	Florence, AL (Southeast Sunbelt)	Rebecca Vanover	
5/26/10	5/26/10	HOW TO DO BUSINESS WITH THE CITY OF KANSAS CITY MISSOURI	Kansas City, MO (Heartland)	Karen Poole	
5/26/10	5/26/10	The Topeka Small Business Networking Breakfast Meeting	Topeka, KS (Heartland)	Karen Poole	
5/26/10	5/26/10	Small Business Workshop	Burlington, VT (New England)	Jerry Smith Deborah Tarleton	
5/26/10	5/26/10	GSA Schedules Workshop	Harrisburg, PA (Mid-Atlantic)	Helena Koch	
5/26/10	5/28/10	Native American Economic Summit	Albuquerque, NM (Greater Southwest)	LaVida Barnes	
5/27/10	5/27/10	Business Opportunity Fair (Buyer/Supplier Forum)	St Louis, MO (Heartland)	Karen Poole	
5/27/10	5/27/10	GSA How to pursue a GSA Schedules Workshop	Las Vegas, NV (Pacific Rim)	Anthony Caruso	
6/1/10	6/1/10	Kansas City's Small Business Networking Breakfast	Kansas City, MO (Heartland)	Karen Poole	
6/1/10	6/1/10	GSA How to pursue a GSA Schedules Workshop	Riverside, CA (Pacific Rim)	Lori Falkenstrom	
6/2/10	6/2/10	The Third Annual Government Procurement Expo	Johnstown, PA (Mid-Atlantic)	Helena Koch	
6/2/10	6/2/10	GSA How to pursue a GSA Schedules Workshop	Oakland, CA (Pacific Rim)	Lori Falkenstrom	
6/2/10	6/2/10	Government Procurement Expo	Johnstown, PA (Mid-Atlantic)	Helena Koch	

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6/3/10	6/3/10	St. Louis Business Networking Breakfast	St Louis, MO (Heartland)	Karen Poole	
6/3/10	6/3/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
6/3/10	6/3/10	GSA How to pursue a GSA Schedules Workshop	Riverside, CA (Pacific Rim)	Anthony Caruso	
6/3/10	6/3/10	4th Annual EPA/PTAC Small Business Conference & Trade Fair	Cincinnati, OH (Great Lakes)	<a href="http://www.swcoptac.org/events">www.swcoptac.org/events</a>	
6/8/10	6/8/10	The National Institutes of Health, Small Business Industry Day	Bethesda, MD (National Capital)	<a href="http://quest.cvent.com/EVENTS/Info/Summary.aspx?e=0616f7f0-6dbb-4955-93a2-5ae7ea5029c6">http://quest.cvent.com/EVENTS/Info/Summary.aspx?e=0616f7f0-6dbb-4955-93a2-5ae7ea5029c6</a>	
6/9/10	6/9/10	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast and Caribbean)	Janice Bracey	
6/9/10	6/9/10	Doing Business with the FDIC	Kansas City, MO (Heartland)	Roxana Flores (703)562-6061	
6/10/10	6/10/10	19th Annual Procurement Expo	Newark, NJ (Mid-Atlantic)	Helena Koch	
6/10/10	6/11/10	GSA How to pursue a GSA Schedules Workshop	Honolulu, HI (Pacific Rim)	Pamela Smith-Cressel	
6/10/10	6/12/10	FraserNet, Annual Power Networking Conference	Atlanta, GA (Southeast Sunbelt)	Ed Swales (202)725-3328	
6/11/10	6/11/10	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
6/11/10	6/11/10	3rd Annual Small Business Procurement Conference	Baltimore, MD (Mid-Atlantic)	Liz Hood (240)841-2227	
6/14/10	6/14/10	Steps to Obtaining a GSA Multiple Award Schedule Contract: The Process	Washington, DC (National Office)	Christy Jackiewicz	
6/14/10	6/14/10	Steps to Obtaining a GSA Multiple Award Schedule Contract: The Solicitation	Washington, DC (National Office)	Christy Jackiewicz	
6/16/10	6/16/10	HISPANIC CHAMBER OF COMMERCE BUSINESS AFTER HOURS	Kansas City, MO (Heartland)	Karen Poole	
6/16/10	6/16/10	New Vendor Orientation Webinare	Internet Access Throughout the Region (Southeast Sunbelt)	Dinora Gonzalez	
6/16/10	6/16/10	Regional Small Business Workshop	Boston, MA (New England)	Jerry Smith Deborah Tarleton	
6/16/10	6/16/10	B2G Matchmaking	Washington, DC (National Office)	Ivonne Salazar (703)538-7412	
6/17/10	6/17/10	The St Louis Minority Business Council Business Opportunity Fair	St Louis, MO (Heartland)	Karen Poole	
6/17/10	6/17/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
6/17/10	6/17/10	GSA How to pursue a GSA Schedules Workshop	San Diego, CA (Pacific Rim)	Anthony Caruso	
6/19/10	6/22/10	The 26th Annual Airport Business Diversity Conference	New Orleans, LA (Greater Southwest)	Pat Hodge (703)414-2622	
6/21/10	6/23/10	GSA Region 9 Networking with Vendors	Phoenix, AZ (Southeast Sunbelt)	Dinora Gonzalez	
6/21/10	6/23/10	GSA OSBU Directors National Conference	Phoenix, AZ (Southeast Sunbelt)	Jerry Smith Deborah Tarleton	
6/22/10	6/22/10	Schedules Contract Training	Washington, DC (National Office)	Shaunta Johnson	
6/22/10	6/24/10	Women in Business Conference & Business Fair	Baltimore, MD (Mid-Atlantic)	Linda J. Denny (202)872-5506	
6/24/10	6/24/10	"Local Procurement Opportunities 2010" - sponsored by The Economic Development Association of Skagit County	Mount Vernon, WA (Northwest/Arctic)	Kenyon Taylor	
6/24/10	6/24/10	GSA Workshop	Hampton, VA (Mid-Atlantic)	Helena Koch	
6/25/10	6/25/10	SBA's Women's Procurement Conference	Waukesha, WI (Great Lakes)	Beverly Coley, Kimberly Hutchinson	

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6/28/10	6/28/10	Marketing to the Federal Government	Washington, DC (National Office)	Christy Jackiewicz	
6/28/10	7/1/10	FAA National Small Business Training Conference	Oklahoma City, OK (Greater Southwest)	LaVida Barnes	
6/29/10	6/29/10	Doing Business with GSA Workshop	St. Paul, MN (Great Lakes)	Maureen Cruz	
6/30/10	6/30/10	HOW TO DO BUSINESS WITH THE CITY OF KANSAS CITY MISSOURI	Kansas City, MO (Heartland)	Karen Poole	
7/1/10	7/1/10	St. Louis Business Networking Breakfast	St Louis, MO (Heartland)	Karen Poole	
7/1/10	7/1/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
7/6/10	7/6/10	Kansas City's Small Business Networking Breakfast	Kansas City, MO (Heartland)	Karen Poole	
7/7/10	7/8/10	South Texas Border Business Contracting Expo	Mercedes, TX (Greater Southwest)	LaVida Barnes	
7/9/10	7/9/10	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
7/9/10	7/9/10	GSA How to pursue a GSA Schedules Workshop	Los Angeles, CA (Pacific Rim)	Anthony Caruso	
7/12/10	7/12/10	OSBU Q&A for Small Business: GSA Schedules and Marketing	Washington, DC (National Office)	Christy Jackiewicz	
7/14/10	7/14/10	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast and Caribbean)	Janice Bracey	
7/14/10	7/14/10	Regional Small Business Workshop	Boston, MA (New England)	Jerry Smith Deborah Tarleton	
7/14/10	7/14/10	Government Procurement Expo	Roanoke, VA (Mid-Atlantic)	Helena Koch	
7/TBA/10	7/TBA/10	Defence Logistics Agency Regional Spotlight	Boston, MA (New England)	Jerry Smith Deborah Tarleton	
7/15/10	7/15/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
7/15/10	7/15/10	GSA How to pursue a GSA Schedules Workshop	Long Beach, CA (Pacific Rim)	Anthony Caruso	
7/19/10	7/23/10	National Veterans Conference	Las Vegas, NV (Pacific Rim)	Lori Falkenstrom	
7/21/10	7/21/10	New Vendor Orientation Webinare	Internet Access Throughout the Region (Southeast Sunbelt)	Dinora Gonzalez	
7/21/10	7/21/10	HISPANIC CHAMBER OF COMMERCE BUSINESS AFTER HOURS	Kansas City, MO (Heartland)	Karen Poole	
7/27/10	7/27/10	Schedules Contract Training	Washington, DC (National Office)	Shaunta Johnson	
7/27/10	7/27/10	GSA Schedules Workshop	Monroeville, PA (Mid-Atlantic)	Helena Koch	
7/28/10	7/28/10	HOW TO DO BUSINESS WITH THE CITY OF KANSAS CITY MISSOURI	Kansas City, MO (Heartland)	Karen Poole	
7/28/10	7/28/10	GSA How to pursue a GSA Schedules Workshop	San Jose, CA (Pacific Rim)	Lori Falkenstrom	
8/3/10	8/3/10	Kansas City's Small Business Networking Breakfast	Kansas City, MO (Heartland)	Karen Poole	
8/4/10	8/4/10	GSA How to pursue a GSA Schedules Workshop	Oakland, CA (Pacific Rim)	Lori Falkenstrom	
8/5/10	8/5/10	St. Louis Business Networking Breakfast	St Louis, MO (Heartland)	Karen Poole	
8/5/10	8/5/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
8/5/10	8/5/10	GSA How to pursue a GSA Schedules Workshop	Riverside, CA (Pacific Rim)	Lori Falkenstrom	
8/6/10	8/6/10	GSA How to pursue a GSA Schedules Workshop	Los Angeles, CA (Pacific Rim)	Lori Falkenstrom	

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8/9/10	8/11/10	Opening Doors Small Business Conference	Los Angeles, CA (Pacific Rim)	Pamela Smith-Cressel r9sbconference@gsa.gov	Stephanie Wilson-Coleman, Beverly Coley
8/11/10	8/11/10	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast and Caribbean)	Janice Bracey	
8/13/10	8/13/10	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
8/15/10	8/18/10	GovEnergy	Dallas, TX (Greater Southwest)		
8/18/10	8/18/10	HISPANIC CHAMBER OF COMMERCE BUSINESS AFTER HOURS	Kansas City, MO (Heartland)	Karen Poole	
8/18/10	8/18/10	New Vendor Orientation Webinare	Internet Access Throughout the Region (Southeast Sunbelt)	Dinora Gonzalez	
8/18/10	8/18/10	Regional Small Business Workshop	Boston, MA (New England)	Jerry Smith Deborah Tarleton	
8/18/10	8/18/10	SBA Business Matchmaking	Nashville, TN (Southeast Sunbelt)	Rebecca Vanover	
8/18/10	8/21/10	Texas Association of Mexican-American Chambers of Commerce (TAMACC)	El Paso, TX (Greater Southwest)	LaVida Barnes	
8/19/10	8/19/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
8/20/10	8/20/10	Blacks in Government - (BIG)	Kansas City, MO (Heartland)		
8/23/10	8/27/10	Minority enterprise development (MED) Week	Washington, DC (National Office)	Lucy Jenkins	Yes
8/24/10	8/24/10	Schedules Contract Training	Washington, DC (National Office)	Shaunta Johnson	
8/25/10	8/25/10	The Topeka Small Business Networking Breakfast Meeting	Topeka, KS (Heartland)	Karen Poole	
8/25/10	8/25/10	HOW TO DO BUSINESS WITH THE CITY OF KANSAS CITY MISSOURI	Kansas City, MO (Heartland)	Karen Poole	
8/26/10	8/26/10	GSA How to pursue a GSA Schedules Workshop	Fresno, CA (Pacific Rim)	Lori Falkenstrom	
8/27/10	8/27/10	Annual Hispanic Chamber of Commerce Golf Tournament	Kansas City, MO (Heartland)	Karen Poole	
9/2/10	9/2/10	St. Louis Business Networking Breakfast	St Louis, MO (Heartland)	Karen Poole	
9/2/10	9/2/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
9/2/10	9/2/10	GSA How to pursue a GSA Schedules Workshop	San Diego, CA (Pacific Rim)	Anthony Caruso	
9/7/10	9/7/10	Kansas City's Small Business Networking Breakfast	Kansas City, MO (Heartland)	Karen Poole	
9/8/10	9/8/10	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast and Caribbean)	Janice Bracey	Yes
9/8/10	9/8/10	GSA How to pursue a GSA Schedules Workshop	San Jose, CA (Pacific Rim)	Lori Falkenstrom	
9/9/10	9/9/10	GSA How to pursue a GSA Schedules Workshop	Long Beach, CA (Pacific Rim)	Anthony Caruso	
9/10/10	9/10/10	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
9/15/10	9/15/10	New Vendor Orientation Webinare	Internet Access Throughout the Region (Southeast Sunbelt)	Dinora Gonzalez	
9/15/10	9/15/10	Regional Small Business Workshop	Boston, MA (New England)	Jerry Smith Deborah Tarleton	
9/16/10	9/16/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
9/16/10	9/16/10	GSA How to pursue a GSA Schedules Workshop	Las Vegas, NV (Pacific Rim)	Anthony Caruso	
9/22/10	9/22/10	HISPANIC CHAMBER OF COMMERCE BUSINESS AFTER HOURS	Kansas City, MO (Heartland)	Karen Poole	

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9/28/10	9/28/10	Schedules Contract Training	Washington, DC (National Office)	Shaunta Johnson	
9/29/10	9/29/10	MidAmerica Minority Business Development Council Spotlight Luncheon	Kansas City, MO (Heartland)	Karen Poole	
9/29/10	9/29/10	HOW TO DO BUSINESS WITH THE CITY OF KANSAS CITY MISSOURI	Kansas City, MO (Heartland)	Karen Poole	
10/4/10	10/4/10	OSBU Q&A for Small Business: GSA Schedules and Marketing	Washington, DC (National Office)	Christy Jackiewicz	
10/5/10	10/5/10	Kansas City's Networking Business Breakfast—Med Week Kickoff	Kansas City, MO (Heartland)	Karen Poole	
10/5/10	10/7/10	Minority Enterprise Development Week Kansas City 2010	Kansas City, MO (Heartland)	Karen Poole	
10/6/10	10/6/10	GSA How to pursue a GSA Schedules Workshop	Phoenix, AZ (Southeast Sunbelt)	Lori Falkenstrom	
10/7/10	10/7/10	MidAmerica Minority Business Development Council Buyer/Supplier Forum	Kansas City, MO (Heartland)	Karen Poole	
10/7/10	10/7/10	St. Louis Business Networking Breakfast	St Louis, MO (Heartland)	Karen Poole	
10/7/10	10/7/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
10/7/10	10/7/10	GSA How to pursue a GSA Schedules Workshop	Tucson, AZ (Pacific Rim)	Lori Falkenstrom	
10/7/10	10/7/10	GSA How to pursue a GSA Schedules Workshop	Riverside, CA (Pacific Rim)	Anthony Caruso	
10/8/10	10/8/10	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
10/13/10	10/13/10	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast and Caribbean)	Janice Bracey	
10/13/10	10/13/10	GSA How to pursue a GSA Schedules Workshop	Oakland, CA (Pacific Rim)	Lori Falkenstrom	
10/18/10	10/18/10	Steps to Obtaining a GSA Multiple Award Schedule Contract: The Process	Washington, DC (National Office)	Christy Jackiewicz	
10/18/10	10/18/10	Steps to Obtaining a GSA Multiple Award Schedule Contract: The Solicitation	Washington, DC (National Office)	Christy Jackiewicz	
10/20/10	10/20/10	New Vendor Orientation Webinare	Internet Access Throughout the Region (Southeast Sunbelt)	Dinora Gonzalez	
10/20/10	10/20/10	HISPANIC CHAMBER OF COMMERCE BUSINESS AFTER HOURS	Kansas City, MO (Heartland)	Karen Poole	
10/20/10	10/20/10	MidAmerica Minority Business Development Council Casino Marketplace	Kansas City, MO (Heartland)	Karen Poole	
10/21/10	10/21/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
10/26/10	10/26/10	Schedules Contract Training	Washington, DC (National Office)	Shaunta Johnson	
10/27/10	10/27/10	HOW TO DO BUSINESS WITH THE CITY OF KANSAS CITY MISSOURI	Kansas City, MO (Heartland)	Karen Poole	
10/29/10	10/29/10	GSA How to pursue a GSA Schedules Workshop	Los Angeles, CA (Pacific Rim)	Anthony Caruso	
11/2/10	11/2/10	Kansas City's Small Business Networking Breakfast	Kansas City, MO (Heartland)	Karen Poole	
11/3/10	11/3/10	GSA How to pursue a GSA Schedules Workshop	San Francisco, CA (Pacific Rim)	Lori Falkenstrom	
11/4/10	11/4/10	St. Louis Business Networking Breakfast	St Louis, MO (Heartland)	Karen Poole	
11/4/10	11/4/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
11/4/10	11/4/10	GSA How to pursue a GSA Schedules Workshop	Long Beach, CA (Pacific Rim)	Anthony Caruso	
11/4/10	11/4/10	Idaho Business Opportunity Conference	Coeur d'Alene, ID (Northwest/Artic)	Kenyon Taylor	

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FROM	TO	EVENT	LOCATION	POINT OF CONTACT	NATIONAL OFFICE
11/10/10	11/10/10	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast and Caribbean)	Janice Bracey	
11/12/10	11/12/10	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
11/15/10	11/15/10	Steps to Obtaining a GSA Multiple Award Schedule Contract: The Process	Washington, DC (National Office)	Christy Jackiewicz	
11/15/10	11/15/10	Steps to Obtaining a GSA Multiple Award Schedule Contract: The Solicitation	Washington, DC (National Office)	Christy Jackiewicz	
11/17/10	11/17/10	The Topeka Small Business Networking Breakfast Meeting	Topeka, KS (Heartland)	Karen Poole	
11/17/10	11/17/10	GSA How to pursue a GSA Schedules Workshop	San Jose, CA (Pacific Rim)	Lori Falkenstrom	
11/18/10	11/18/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
11/18/10	11/18/10	GSA How to pursue a GSA Schedules Workshop	Las Vegas, NV (Pacific Rim)	Anthony Caruso	
11/23/10	11/23/10	Schedules Contract Training	Washington, DC (National Office)	Shaunta Johnson	
11/24/10	11/24/10	HOW TO DO BUSINESS WITH THE CITY OF KANSAS CITY MISSOURI	Kansas City, MO (Heartland)	Karen Poole	
12/2/10	12/2/10	St. Louis Business Networking Breakfast	St Louis, MO (Heartland)	Karen Poole	
12/2/10	12/2/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
12/2/10	12/2/10	GSA How to pursue a GSA Schedules Workshop	San Diego, CA (Pacific Rim)	Anthony Caruso	
12/7/10	12/7/10	Kansas City's Small Business Networking Breakfast	Kansas City, MO (Heartland)	Karen Poole	
12/8/10	12/8/10	HISPANIC CHAMBER OF COMMERCE BUSINESS AFTER HOURS	Kansas City, MO (Heartland)	Karen Poole	
12/8/10	12/8/10	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast and Caribbean)	Janice Bracey	
12/8/10	12/8/10	GSA How to pursue a GSA Schedules Workshop	Oakland, CA (Pacific Rim)	Lori Falkenstrom	
12/10/10	12/10/10	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
12/16/10	12/16/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
12/28/10	12/28/10	Schedules Contract Training	Washington, DC (National Office)	Shaunta Johnson	
12/29/10	12/29/10	HOW TO DO BUSINESS WITH THE CITY OF KANSAS CITY MISSOURI	Kansas City, MO (Heartland)	Karen Poole	

**PAST EVENTS**

FROM	TO	EVENT	LOCATION (REGION)	POINT OF CONTACT	NATIONAL OFFICE PRESENCE
10/1/09	10/1/09	Missouri & Heartland PTAC - Missouri Businesses - Winning Government Contracts	Kansas City, MO (Heartland)	Karen Poole	
10/1/09	10/1/09	Connecticut PTAC Workshop	Hartford, CT (New England)	Jerry Smith Deborah Tarleton	
10/2/09	10/2/09	St. Louis Business Networking Breakfast	St. Louis, MO (Heartland)	Karen Poole	
10/5/09	10/5/09	SBA MED Week Government Contracting Matchmaker Fair	Warwick, RI (New England)	Jerry Smith Deborah Tarleton	
10/6/09	10/6/09	Kansas City's Small Business Networking Breakfast Meeting	Kansas City, MO (Heartland)	Karen Poole	
10/6/09	10/8/09	Minority Enterprise Development Week	Kansas City, MO (Heartland)	Karen Poole	

**General Services Administration  
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FROM	TO	EVENT	LOCATION	POINT OF CONTACT	NATIONAL OFFICE
10/8/09	10/8/09	Monthly SBA/GSA Veteran Forum	Atlanta, GA (Southeast Sunbelt)	Dinora Gonzalez	
10/8/09	10/8/09	How To Pursue A GSA Schedules Contract	Los Angeles (County), CA (Pacific Rim)	R9sbconference@gsa.gov	
10/9/09	10/9/09	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
10/13/09	10/13/09	Boston Business Matchmaking	Waltham, MA (New England)	Jerry Smith	
10/14/09	10/14/09	2009 VET-Force Meeting	Washington, DC (National Office)	Liz Ivey Christy Jackiewicz	
10/14/09	10/14/09	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast Caribbean)	Janice Bracey	
10/15/09	10/15/09	Missouri & Heartland PTAC - Missouri Businesses - Winning Government Contracts	Kansas City, MO (Heartland)	Karen Poole	
10/15/09	10/15/09	SBU Training for Federal Acquisition Service (FAS) Contracting Personnel	Arlington, VA (National Office)	Christy Jackiewicz	
10/16/09	10/16/09	Federal Procurement Conference 2009	Washington, DC (National Office)	National Office Representatives	
10/19/09	10/19/09	2009 BCA Expo (Building Commissioning Association Expo)	Columbus, OH (Great lakes)	Anthony Outley	
10/19/09	10/19/09	Regional Workshop	Boston, MA (New England)	Jerry Smith Deborah Tarleton	
10/20/09	10/20/09	WEBINAR - Steps To Obtaining a GSA Multiple Award Schedule Contract	Washington, DC (National Office)	Christy Jackiewicz	
10/20/09	10/20/09	18th Annual Baltimore/Washington Area Government Procurement Fair	Greenbelt, MD (National Office)	Janice Keys Yolanda Johnson	
10/21/09	10/21/09	New Vendor Orientation	Atlanta, GA (Southeast Sunbelt)	Dinora Gonzalez	
10/22/09	10/22/09	Access to Success - GSA Small Business Networking and Procurement Conference	Washington, DC (National Capital Region)	Shaunta Johnson	
10/22/09	10/22/09	How To Pursue A GSA Schedules Contract	Riverside, CA (Pacific Rim)	R9sbconference@gsa.gov	
10/22/09	10/23/09	North Central Regional Council (NCRC)	Chicago, IL (Great Lakes)	Beverly Coley	
10/23/09	10/23/09	4th Annual VET Conference	Troy, MN (Great Lakes)	Anthony Outley	
10/24/09	10/24/09	Dept of Labor Women's Bureau American Recovery & Reinvestment Act Forum	Atlanta, GA (Southeast Sunbelt)	Mildred Quinley	
10/27/09	10/27/09	GSA Schedules Contract Training (NCR)	Washington, DC (National Capital Region)	Shaunta Johnson	
10/27/09	10/29/09	GSA Excellence in Acquisition Training and Appreciation Conference	Las Vegas, NV (Pacific Rim Region)	National Office Representatives	
10/28/09	10/28/09	How To Do Business With the City of Kansas City Missouri	Kansas City, MO (Heartland)	Karen Poole	
10/28/09	10/29/09	GSA Schedules and PBS ARRA Projects in Puerto Rico	New York, NY (Northeast Caribbean)	Janice Bracey	
10/29/09	10/30/09	8(a) and Diversity firms Town Hall Summit	Kansas City, MO (Heartland)	Karen Poole	
10/29/09	10/29/09	How To Pursue A GSA Schedules Contract	San Diego, CA (Pacific Rim)	R9sbconference@gsa.gov	
11/3/09	11/3/09	Kansas City's Small Business Networking Breakfast Meeting	Kansas City, MO (Heartland)	Karen Poole	
11/4/09	11/4/09	Governor's Business Opportunities Conference	Nampa, ID (Northwest/Arctic)	Kenyon L. Taylor	
11/4/09	11/4/09	How To Pursue A GSA Schedules Contract	San Jose, CA (Pacific Rim)	R9sbconference@gsa.gov	
11/4/09	11/5/09	National Small Business Federal Contracting Summit West Coast 2009 - <a href="http://www.uswcc.org/uswcc-meetings-events/">www.uswcc.org/uswcc-meetings-events/</a>	Long Beach, CA (Pacific Rim)	R9sbconference@gsa.gov	
11/5/09	11/5/09	Missouri & Heartland PTAC - Missouri Businesses - Winning Government Contracts	Kansas City, MO (Heartland)	Karen Poole	



**General Services Administration  
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FROM	TO	EVENT	LOCATION	POINT OF CONTACT	NATIONAL OFFICE
11/5/09	11/5/09	How To Pursue A GSA Schedules Contract	Las Vegas, NV (Pacific Rim)	R9sbconference@gsa.gov	
11/5/09	11/5/09	Annual Global Economic Empowerment Summit 2009	Chicago, IL (Great Lakes)	Kimberly Hutchinson	
11/6/09	11/6/09	St. Louis Small Business Networking Breakfast	St. Louis, MO (Heartland)	Karen Poole	
11/10/09	10/10/09	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast Caribbean)	Janice Bracey	
11/10/09	11/10/09	Seventh Annual Veteran Business Symposium - Ohio PTAC, SBA and Veterans Business Council of Northern Ohio	Kenton, OH (Great Lakes)	Anthony Outley	
11/10/09	11/10/09	EPA/YEU Veteran Business Conference	Chicago, IL (Great Lakes)	Beverly Coley Kimberly Hutchinson	
11/12/09	11/12/09	Monthly SBA/GSA Veteran Forum	Atlanta, GA (Southeast Sunbelt)	Dinora Gonzalez	
11/12/09	11/12/09	How To Pursue A GSA Schedules Contract	Long Beach, CA (Pacific Rim)	R9sbconference@gsa.gov	
11/12/09	11/12/09	Maine PTAC Small Business Forum and Training	Augusta, ME (New England)	Jerry Smith	
11/12/09	11/12/09	Service To Success - Harper College	Chicago, IL (Great Lakes)	Beverly Coley	
11/13/09	11/13/09	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
11/16/09	11/18/09	Soldier Equipment Small Business Conference	Ft. Bragg, NC (Southeast Sunbelt)	Dinora Gonzalez	
11/17/09	11/17/09	WEBINAR - Steps To Obtaining a GSA Multiple Award Schedule Contract	Washington, DC (National Office)	Christy Jackiewicz	
11/17/09	11/17/09	How To Obtain a GSA MOBIS Schedules Contract	Washington, DC (National Capital Region)	Shaunta Johnson	
11/17/09	11/17/09	How To Pursue A GSA Schedules Contract	Phoenix, AZ (Pacific Rim)	R9sbconference@gsa.gov	
11/17/09	11/17/09	Regional Workshop	Boston, MA (New England)	Jerry Smith Deborah Tarleton	
11/17/09	11/17/09	How To Obtain a GSA MOBIS Schedules Contract	Washington, DC (National Capital Region)	Deirdre White Shaunta Johnson	
11/17/09	11/17/09	Women's Leadership Exchange Conference	Atlanta, GA (Southeast Sunbelt)	Rebecca Vanover	
11/18/09	11/18/09	How To Pursue A GSA Schedules Contract	Tucson, AZ (Pacific Rim)	R9sbconference@gsa.gov	
11/18/09	11/20/09	DOD Northeast Regional Council Small Business Training & Matchmaker	Tarrytown, NY (New England)	Jerry Smith Deborah Tarleton	
11/18/09	11/18/09	U.S. Representative Todd Tiahrt's Procurement Conference	Wichita, KS (Heartland)	Karen Poole	
11/19/09	11/19/09	Missouri & Heartland PTAC - Missouri Businesses - Winning Government Contracts	Kansas City, MO (Heartland)	Karen Poole	
11/19/09	11/19/09	GovFest 2008	Overland Park, KS (Heartland)	Karen Poole	
11/19/09	11/19/09	Small Bus. Admin & Dept of Labor Green Resources & Opportunities for Women in	Atlanta, GA (Southeast Sunbelt)	Mildred Quinley	
11/20/09	11/20/09	Booker T. Washington Economic Summit	Tuskegee, AL (Southeast Sunbelt)	Dinora Gonzalez	
11/24/09	11/24/09	GSA Schedules Contract Training (NCR)	Washington, DC (National Capital Region)	Shaunta Johnson	
11/25/09	11/25/09	How To Do Business With the City of Kansas City Missouri	Kansas City, MO (Heartland)	Karen Poole	
11/26/09	11/26/09	PTAC 6th Annual Veteran-Owned Business Symposium	Cleveland, OH (Great Lakes)	Anthony Outley	
11/30/09	11/30/09	Congressman Roskam Small Business Resource Event	Addison, IL (Great Lakes)	Beverly Coley	
12/1/09	12/1/09	WEBINAR - Marketing to the Federal Government	Washington, DC (National Office)	Christy Jackiewicz	

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FROM	TO	EVENT	LOCATION	POINT OF CONTACT	NATIONAL OFFICE
12/2/09	12/2/09	How To Pursue A GSA Schedules Contract	Oakland, CA (Pacific Rim Region)	R9sbconference@gsa.gov	
12/3/09	12/3/09	Missouri PTAC - Missouri Businesses - Winning Government Contracts	Kansas City, MO (Heartland)	Karen Poole	
12/3/09	12/3/09	St. Louis Business Networking Breakfast	St. Louis, MO (Heartland)	Karen Poole	
12/4/09	12/4/09	Representative Kithy Castor's Small Business Forum	Tampa, FL (Southeast Sunbelt)	Dinora Gonzalez	
12/8/09	12/8/09	Kansas City's Small Business Networking Business Breakfast Meeting	Kansas City, MO (Heartland)	Karen Poole	
12/9/09	12/9/09	How To Pursue A GSA Schedules Contract	San Francisco, CA (Pacific Rim)	R9sbconference@gsa.gov	
12/9/09	12/9/09	9th Annual Small Minority Women & Veterans Owners Conference	San Antonio, TX (Greater Southwest)	LaVida Barnes	
12/9/09	12/9/09	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast Caribbean)	Janice Bracey	
12/9/09	12/9/09	The Topeka Small Business Networking Breakfast Meeting	Topeka, KS (Heartland)	Karen Poole	
12/10/09	12/10/09	Monthly SBA/GSA Veteran Forum	Atlanta, GA (Southeast Sunbelt)	Dinora Gonzalez	
12/11/09	12/11/09	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
12/15/09	12/15/09	WEBINAR - Steps To Obtaining a GSA Multiple Award Schedule Contract	Washington, DC (National Office)	Christy Jackiewicz	
12/16/09	12/16/09	How To Pursue A GSA Schedules Contract	Fresno, CA (Pacific Rim)	R9sbconference@gsa.gov	
12/16/09	12/16/09	Regional Workshop	Boston, MA (New England)	Jerry Smith Deborah Tarleton	
12/17/09	12/17/09	Heartland PTAC - Kansas Businesses - Winning Government Contracts	Kansas City, MO (Heartland)	Karen Poole	
12/29/09	12/29/09	GSA Schedules Contract Training (NCR)	Washington, DC (National Capital Region)	Shaunta Johnson	
12/30/09	12/30/09	How To Do Business With the City of Kansas City Missouri	Kansas City, MO (Heartland)	Karen Poole	
1/12/10	1/12/10	FastTrac NewVentures for Dislocated Workers series begins Session 1	Kansas City, MO (Heartland)	Karen Poole	
1/13/10	1/13/10	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast and Caribbean)	Janice Bracey	
1/13/10	1/13/10	UMKC SBTDC Training - The Basics of Writing a Business Plan	Kansas City, MO (Heartland)	Karen Poole	
1/13/10	1/13/10	UMKC SBTDC Training - Starting a Business in Missouri	Kansas City, MO (Heartland)	Karen Poole	
1/19/10	1/19/10	SBA 8(a) Rules and Regulations	Chicago, IL (Great Lakes)	Beverly Coley	
1/20/10	1/20/10	New Vendor Orientation Webinar	Internet Access Throughout the Region (Southeast Sunbelt)	Dinora Gonzalez	Stephanie Wilson-Coleman, Beverly Coley, Kimberly Hutchinson
1/20/10	1/20/10	Hispanic Chamber of Commerce Business After Hours	Kansas City, MO (Heartland)	Karen Poole	
1/20/10	1/20/10	Regional Workshop	Boston, MA (New England)	Jerry Smith Deborah Tarleton	
1/21/10	1/21/10	Salute to Veteran Owned Business	Atlantic City, NJ (Mid-Atlantic)	Helena Koch	
1/21/10	1/21/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
1/21/10	1/21/10	South Kansas City Chamber Luncheon	Kansas City, MO (Heartland)	Karen Poole	
1/21/10	1/21/10	MidAmerica Minority Business Development Council Awards Luncheon	Kansas City, MO (Heartland)	Karen Poole	
1/22/10	1/22/10	Northwest MSDC Certified MBE Showcase 2010	Seattle, WA (Northwest/Arctic)	Kenyon L. Taylor	

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FROM	TO	EVENT	LOCATION	POINT OF CONTACT	NATIONAL OFFICE
1/22/10	1/22/10	Minority Bus. Dev. Agency Business to Business Forum	Atlanta, GA (Southeast Sunbelt)	Rebecca Vanover	
1/26/10	1/26/10	Schedules Contract Training	Washington, DC (National Office)	Shaunta Johnson	
1/26/10	1/27/10	U.S. Women's Chamber of Commerce	Orlando, FL (Southeast Sunbelt)	Dinora Gonzalez	
1/27/10	1/27/10	U.S. Women's Chamber of Commerce & Ntl Assoc. of SB Contractors Ntl SB Contr	Orlando, FL (Southeast Sunbelt)	Dinora Gonzalez	
1/27/10	1/27/10	How to do Business with the City of Kansas City Missouri	Kansas City, MO (Heartland)	Karen Poole	
1/27/10	1/28/10	National Small Business Federal Contracting Summit Southeast 2010 - <a href="http://www.uswcc.org/uswcc-meetings-events/">www.uswcc.org/uswcc-meetings-events/</a>	Orlando, FL (Southeast Sunbelt)	Dinora Gonzalez	
2/1/10	2/1/10	Small Business Pre-Proposal Conference (50UN Plaza Project)	San Francisco, CA (Pacific Rim)	Lori Falkenstrom	
2/2/10	2/2/10	GSA How to pursue a GSA Schedules Workshop	Riverside, CA (Pacific Rim)	Lori Falkenstrom	
2/2/10	2/3/10	Fort Hood Region Government Vendor Conference & Exposition	Killeen, TX (Greater Southwest)	LaVida Barnes	
2/3/10	2/3/10	GSA How to pursue a GSA Schedules Workshop	Oakland, CA (Pacific Rim)	Lori Falkenstrom	
2/3/10	2/3/10	Stimulus Opportunity Workshop	Compton, CA (Pacific Rim)	Lori Falkenstrom	
2/4/10	2/4/10	St. Louis Business Networking Breakfast	St. Louis, MO (Heartland)	Karen Poole	
2/4/10	2/4/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
2/9/10	2/9/10	Kansas City's Small Business Networking Breakfast	Kansas City, MO (Heartland)	Karen Poole	
2/9/10	2/9/10	MidAmerica Minority Business Development Council Spotlight Luncheon	Kansas City, MO (Heartland)	Karen Poole	
2/10/10	2/10/10	4th Annual Small Business Conference ACT-IAC	Arlington, VA (National Office)	703-208-4800 <a href="http://www.actgov.org/SBC2010">www.actgov.org/SBC2010</a>	Mary Parks
2/10/10	2/10/10	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast and Caribbean)	Janice Bracey	
2/10/10	2/10/10	UMKC SBTDC Training - The Basics of Writing a Business Plan	Kansas City, MO (Heartland)	Karen Poole	
2/10/10	2/10/10	UMKC SBTDC Training - Starting a Business in Missouri	Kansas City, MO (Heartland)	Karen Poole	
2/10/10	2/10/10	Regional Workshop	Boston, MA (New England)	Jerry Smith Deborah Tarleton	
2/10/10	2/10/10	Small Business Outreach (50UN Plaza Project)	San Francisco, CA (Pacific Rim)	Lori Falkenstrom	
2/10/10	2/10/10	GSA How to pursue a GSA Schedules Workshop	San Francisco, CA (Pacific Rim)	Lori Falkenstrom	
2/11/10	2/11/10	Small Bus. Dev. Center GSA Schedules Workshop	Mobile, AL (Southeast Sunbelt)	Dinora Gonzalez	
2/11/10	2/11/10	GSA How to pursue a GSA Schedules Workshop	Las Vegas, NV (Pacific Rim)	Lori Falkenstrom	
2/12/10	2/12/10	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
2/16/10	2/16/10	Congressman Terry Lee Small Business Resource Conference and Expo	Omaha, NE (Heartland)	Karen Poole	
2/17/10	2/17/10	New Vendor Orientation Webinare	Internet Access Throughout the Region (Southeast Sunbelt)	Dinora Gonzalez	
2/18/10	2/18/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
2/19/10	2/19/10	Congressman Hank Johnson Networking with Vendors	Decatur, GA (Southeast Sunbelt)	Rebecca Vanover	
2/19/10	2/19/10	GSA How to pursue a GSA Schedules Workshop	Los Angeles, CA (Pacific Rim)	Lori Falkenstrom	

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FROM	TO	EVENT	LOCATION	POINT OF CONTACT	NATIONAL OFFICE
2/19/10	2/19/10	Committee on Homeland Security presents: Doing Business with the Dept. of HS	Kansas City, MO (Heartland)	Karen Poole	
2/20/10	2/20/10	MODOT/AGC 2010 Business Expo	Columbia, MO (Heartland)	Karen Poole	
2/22/10	2/24/10	RES 2010 Native American Summit	Las Vegas, NV (Pacific Rim)	Lori Falkenstrom	
2/23/10	2/23/10	RES, the all-tribal Native American Indian Conference	Las Vegas, NV (Pacific Rim)	Linda Coletti 615-754-2775	LaVida Barnes
2/23/10	2/23/10	Schedules Contract Training	Washington, DC (National Office)	Shaunta Johnson	
2/24/10	2/24/10	How to do Business with the City of Kansas City Missouri	Kansas City, MO (Heartland)	Karen Poole	
2/24/10	2/24/10	Hispanic Chamber of Commerce Business After Hours	Kansas City, MO (Heartland)	Karen Poole	
2/24/10	2/24/10	The Topeka Small Business Networking Breakfast Meeting	Topeka, KS (Heartland)	Karen Poole	
2/27/10	2/27/10	25 Under 25 Awards Dinner and Gala	Kansas City, MO (Heartland)	Karen Poole	
3/2/10	3/2/10	Kansas City's Small Business Networking Breakfast	Kansas City, MO (Heartland)	Karen Poole	
3/2/10	3/2/10	FastTrac NewVentures for Dislocated Workers series begins Session 2	Kansas City, MO (Heartland)	Karen Poole	
3/2/10	3/4/10	JPL 22nd Annual High-Tech Conference for Small Business	Los Angeles, CA (Pacific Rim)	Lori Falkenstrom	
3/4/10	3/4/10	Naval Facilities Engineering Command Northwest SDVOSB Conference	Silverdale, WA (Northwest/Arctic)	Kenyon L. Taylor	
3/4/10	3/4/10	St. Louis Business Networking Breakfast	St. Louis, MO (Heartland)	Karen Poole	
3/4/10	3/4/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
3/5/10	3/5/10	Senator McCaskill "Doing Business with the Government: Small Business Seminar"	Kansas City, MO (Heartland)	Karen Poole	
3/10/10	3/10/10	Alliance Mid-Atlantic	Atlantic City, NJ (Mid-Atlantic)	Helena Koch	
3/10/10	3/10/10	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast and Caribbean)	Janice Bracey	
3/10/10	3/10/10	UMKC SBTDC Training - The Basics of Writing a Business Plan	Kansas City, MO (Heartland)	Karen Poole	
3/10/10	3/10/10	UMKC SBTDC Training - Starting a Business in Missouri	Kansas City, MO (Heartland)	Karen Poole	
3/10/10	3/10/10	GSA How to pursue a GSA Schedules Workshop	San Jose, CA (Pacific Rim)	Lori Falkenstrom	
3/12/10	3/12/10	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
3/16/10	3/16/10	HISPANIC CHAMBER OF COMMERCE BUSINESS AFTER HOURS	Kansas City, MO (Heartland)	Karen Poole	
3/16/10	3/16/10	Business Matchmaking	Los Angeles, CA (Pacific Rim)	Linda Coletti 615-754-2775	
3/16/10	3/18/10	National Women Contractors' Week	Washington, DC	Margot Dorfman 888-418-7922	
3/17/10	3/17/10	New Vendor Orientation Webinare	Internet Access Throughout the Region (Southeast Sunbelt)	Dinora Gonzalez	
3/17/10	3/17/10	Regional Workshop	Boston, MA (New England)	Jerry Smith Deborah Tarleton	
3/17/10	3/18/10	Government Procurement Connections 2010	Houston, TX (Greater Southwest)	Tony Gregg	
3/18/10	3/18/10	GSA How to pursue a GSA Schedules Workshop	Long Beach, CA (Pacific Rim)	Lori Falkenstrom	
3/18/10	3/18/10	Alliance Small Business Conference	Puyallup, WA (Northwest/Arctic)	Kenyon L. Taylor	

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FROM	TO	EVENT	LOCATION	POINT OF CONTACT	NATIONAL OFFICE
3/18/10	3/18/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
3/18/10	3/18/10	St. Louis Business Expo—Largest B2B Trade Show In Missouri	St Louis, MO (Heartland)	Karen Poole	
3/23/10	3/23/10	Schedules Contract Training	Washington, DC (National Office)	Shaunta Johnson	
3/23/10	3/23/10	Connecting Businesses with Contracts Procurement Conference	Baton Rouge, LA (Greater Southwest)	LaVida Barnes	
3/23/10	3/25/10	11th Annual Center for Facilities Maintenance and Hardware Industry Day	St Louis, MO (Heartland)	Karen Poole	
3/24/10	3/24/10	2010 Ohio Business Matchmaker	Dayton, OH (Great Lakes)	Beverly Coley	Anthony Outley
3/25/10	3/25/10	Military Business & Community Expo	Ventura, CA (Pacific Rim)	Lori Falkenstrom	
3/25/10	3/25/10	GSA Small Business Workshop	Dallas, TX (Greater Southwest)	LaVida Barnes	
3/26/10	3/26/10	12th Annual Southern Arizona Procurement and Trade Fair	Tucson, AZ (Pacific Rim)	Lori Falkenstrom	
3/29/10	3/29/10	Congressman Steve Cohen's Procurement Fair	Memphis, TN (Southeast Sunbelt)	Rebecca Vanover	
3/29/10	3/29/10	Congressman John Barrow's Small Business Symposium	Savannah, GA (Southeast Sunbelt)	Dinora Gonzalez	
3/29/10	3/31/10	Chicago Business Opportunity Fair	Chicago, IL (Great Lakes)	Beverly Coley	Stephanie Wilson-Coleman, Beverly Coley, Kimberly
3/30/10	3/30/10	2010 King County Regional Contracting Forum	Seattle, WA (Northwest/Arctic)	Kenyon L. Taylor	
3/30/10	4/1/10	National Small Business Federal Contracting Summit DC 2010 - <a href="http://www.uswcc.org/uswcc-meetings-events/">www.uswcc.org/uswcc-meetings-events/</a>	Washington, DC (New England)	Jerry Smith	
3/31/10	3/31/10	HOW TO DO BUSINESS WITH THE CITY OF KANSAS CITY MISSOURI	Kansas City, MO (Heartland)	Karen Poole	
4/1/10	4/1/10	St. Louis Business Networking Breakfast	St Louis, MO (Heartland)	Karen Poole	
4/1/10	4/1/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
4/1/10	4/1/10	GSA How to pursue a GSA Schedules Workshop	Riverside, CA (Pacific Rim)	Anthony Caruso	
4/1/10	4/1/10	TxDOT Small Business Workshop	El Paso, TX (Greater Southwest)	LaVida Barnes	
4/2/10	4/2/10	GSA How to pursue a GSA Schedules Workshop	Los Angeles, CA (Pacific Rim)	Anthony Caruso	
4/6/10	4/6/10	Kansas City's Small Business Networking Breakfast	Kansas City, MO (Heartland)	Karen Poole	
4/7/10	4/7/10	GSA How to pursue a GSA Schedules Workshop	Phoenix, AZ (Southeast Sunbelt)	Lori Falkenstrom	
4/7/10	4/8/10	B2Gconnect Conference - Wisconsin Procurement Institute	Brookfield, WI (Great Lakes)	Kimberly Hutchinson	
4/8/10	4/8/10	GSA How to pursue a GSA Schedules Workshop	Tucson, AZ (Pacific Rim)	Lori Falkenstrom	
4/9/10	4/9/10	Omaha Empowerment Small Business Networking Breakfast Meeting	Omaha, NE (Heartland)	Karen Poole	
4/9/10	4/10/10	Federal Grant Fair - Congresswoman Judy Biggert	Naperville, IL (Great Lakes)	Beverly Coley	
4/12/10	4/12/10	Regional Small Business Workshop	Boston, MA (New England)	Jerry Smith Deborah Tarleton	
4/12/10	4/13/10	SBA Procurement Conference	Moline, IL (Great Lakes)	Anthony Outley	
4/14/10	4/14/10	How to Obtain a GSA Schedules Contract Workshop	New York, NY (Northeast and Caribbean)	Janice Bracey	
4/14/10	4/14/10	UMKC SBTDC Training - The Basics of Writing a Business Plan	Kansas City, MO (Heartland)	Karen Poole	

**General Services Administration  
Office of Small Business Utilization  
CONSOLIDATED NATIONAL CALENDAR of EVENTS**

FROM	TO	EVENT	LOCATION	POINT OF CONTACT	NATIONAL OFFICE
4/14/10	4/14/10	UMKC SBTDC Training - Starting a Business in Missouri	Kansas City, MO (Heartland)	Karen Poole	
4/14/10	4/14/10	GSA How to pursue a GSA Schedules Workshop	Oakland, CA (Pacific Rim)	Lori Falkenstrom	
4/14/10	4/15/10	2010 Society of American Military Engineers (SAME) - Great Lakes Restoration Initiative (GLRI) and Small Business Workshop - USAE & SAME	Detroit, MI (Great Lakes)	Anthony Outley	
4/15/10	4/15/10	Winning Government Contracts: The First Steps	Kansas City, MO (Heartland)	Karen Poole	
4/19/10	4/19/10	Senator Lindsey Graham's Minority Summit	Columbia, SC (Southeast Sunbelt)	Rebecca Vanover	
4/20/10	4/20/10	FastTrac NewVentures for Dislocated Workers series begins Session 3	Kansas City, MO (Heartland)	Karen Poole	
4/21/10	4/21/10	HISPANIC CHAMBER OF COMMERCE BUSINESS AFTER HOURS	Kansas City, MO (Heartland)	Karen Poole	
4/21/10	4/21/10	20th Anniversary OSDBU Procurement Conference 2010	Chantilly, VA (National Capital)	Yolanda Johnson <a href="https://www.fbcinc.com/osdbu/atreg1.aspx">https://www.fbcinc.com/osdbu/atreg1.aspx</a>	Jiyoung Park, Yolanda Johnson, Christy Jackiewicz, Tony Eiland
4/21/10	4/21/10	New Vendor Orientation Webinare	Internet Access Throughout the Region (Southeast Sunbelt)	Dinora Gonzalez	
4/21/10	4/21/10	GSA Schedules - One on One Meetings	Edinburg, TX (Greater Southwest)	LaVida Barnes	
4/22/10	4/22/10	DOT Chicago Small Business Day - Illinois Department of Transit Authority	Chicago, IL (Great Lakes)	Beverly Coley, Maureen Cruz	
4/26/10	4/26/10	Steps to Obtaining a GSA Multiple Award Schedule Contract: The Process	Washington, DC (National Office)	Christy Jackiewicz	
4/26/10	4/26/10	Steps to Obtaining a GSA Multiple Award Schedule Contract: The Solicitation	Washington, DC (National Office)	Christy Jackiewicz	
4/27/10	4/27/10	Schedules Contract Training	Washington, DC (National Office)	Shaunta Johnson	
4/27/10	4/27/10	Arkansas Procurement Opportunities Conference	Little Rock, AR (Greater Southwest)	LaVida Barnes	
4/27/10	4/27/10	7th Annual Procurement & Contracting Symposium	El Paso, TX (Greater Southwest)	LaVida Barnes	
4/27/10	4/27/10	Doing Business with GSA Workshop	Livonia, MI (Great Lakes)	Anthony Outley	
4/27/10	4/27/10	Society for Marketing Professional Services (SMPS) Client Connections 2010	Seattle, WA (Northwest/Arctic)	Kenyon Taylor	
4/28/10	4/28/10	HOW TO DO BUSINESS WITH THE CITY OF KANSAS CITY MISSOURI	Kansas City, MO (Heartland)	Karen Poole	
4/28/10	4/28/10	GSA How to pursue a GSA Schedules Workshop	San Francisco, CA (Pacific Rim)	Lori Falkenstrom	
4/28/10	4/28/10	2010 SADBOC Government Procurement Fair	Brooklyn Center, MN (Great Lakes)	Anthony Outley, Maureen Cruz	
4/29/10	4/29/10	Fourth Annual Procurement Conference	Martinsville/Henry County, VA (National Capital)	Lisa Wilson 276-403-5948	